



DYNAMIC
GLASS

NEWSLETTER
FALL 2018

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Message from the CFO

I recently attended the Viewpoint User Conference in Portland (our accounting and construction management system) and one thing was made clear, technology is quickly changing the construction industry. The first wave of technology innovation and adoption has been primarily turning paper based processes paperless. Examples adopted by Dynamic Glass include electronic time keeping, daily field reports and paperless AP approval to name a few. While these changes have been successful at saving time and money on specific functions, the industry as a whole has struggled to create a fully integrated system that can be used to address a majority of the important job tasks. Instead, we are left using many different programs that don't communicate and are difficult to manage. I believe Viewpoint recognizes this and is working hard to create this solution.

The opportunity for Dynamic Glass and the construction industry as a whole is to utilize technology to capture and share information to the project team real time to improve execution, efficiency, decision making and profitability on projects. In the current environment, we still have too many "dark" areas where we don't receive key information quick enough to make decisions. To simplify our goal, technology can help us communicate key data to the right person at the right time. I believe we have significant room for improvement and technology can help improve some of our processes.

The management team recognizes that technology and change are required for us to be successful. We also recognize that change is hard and new technology can be frustrating to learn. We are focused on making smart decisions about what we use and how we use it. We try our best to research and train on the software before it is rolled out to make sure it delivers the results and time savings we are hoping for. Instead of keeping up with all the newest technology our various clients are using, we need to standardize a "Dynamic Way" that can be used and communicated on all projects. Our ultimate goal with any new technology is to make our jobs easier and our performance better. Sometimes this means suffering short-term pain (new technology) for long-term gain.

When we roll out the next technology based process, we'd ask that you'd have an open mind and try your best to learn the product. Furthermore, we want your feedback on ways to make it better.

Scott Coulter
Chief Financial Officer

DG Vision

Create a people-first culture where we love what we do and execute at the highest level.

LET'S TALK SAFETY



The safety performance by all Dynamic Glass employees has been great this quarter! We had 4 near misses reported and 0 first aids or recordables! While this is great, we have to keep it going. It's a team effort and we all have to remain diligent to prevent injuries.

We do have one issue coming up, cold weather. In the upcoming months it will start to get colder and we need to be prepared. Watch out for cold stress. Cold stress happens when skin temperature and eventually the body temperature drops. At this point, most of the body's energy is used to combat dropping temperatures to keep the body warm. Over time, the body shifts its focus to the internal core organs and away from extremities (hands, feet, etc.). While we are fortunately to work in in a mild climate, we still must keep our guard up. Cold stress can lead to serious health problems.

Dressing properly is extremely important to help prevent cold stress. The type of fabric worn also makes a difference. Cotton loses its insulation when it becomes wet. Wool and most synthetics, on the other hand, retain their insulation even when wet.

I hope these tips will help you stay warm so that we may have another successful quarter. I am very proud of all the Dynamic team members for their safe and dedicated work.

- Sean McGee
Safety Manager



This facility has worked
285 days without
an Accident.

At Dynamic Glass – Dallas we are committed to providing all employees with a “zero harm” workplace, free from all recognized hazards.

PROJECT SPOTLIGHT

DFW DPS

In this issue of Project Spotlight, we highlight the DFW Department of Public Safety HQ project at DFW Airport. This is a Design-Build project with JE Dunn that includes curtain wall, storefront, sunshades, ballistic storefront and entrances and other miscellaneous interior scope.



We sat down with Lyndsie Perrenoud and Josh Carson with JE Dunn to hear our client's perspective on the project.

How has your experience with the DG team been so far?

Lyndsie - It's been awesome so far! The team has been very helpful with helping me better understand glazing. Also, your field crew has been killing it!

Josh - The approach since estimating has been to help us with the glazing scope before we knew we needed it. Being proactive helps us get in front of items with the architect and owner.



Is there anything about us that stands out as a subcontractor?

Lyndsie – Proactive vs reactive. The team executing and getting things right has been refreshing. The contract amount may not be the biggest but we can tell the DG team is treating it as a top priority.

Josh – Edward has been leading with solutions instead of problem solving with tension. No job is perfect, and they are transparent problem solvers. Dylan and his team were top notch with figuring out the project before we even broke ground. DG was not the low number but you were the best value and we are glad we made that decision. Another big item is how the team values Lyndsie's role in the project and doesn't try to go above or around on items.

If given the opportunity, would you like to do future work together?

Lyndsie – I would definitely work with Dynamic again. The process has been smooth from estimating to install and issues have been easy to work through.

Josh – Our General Superintendent Eugene has really enjoyed the experience. He's new to DFW and is building up relationships with trade partners. He can rely on us and trust that we will get the job done. We would absolutely work with Dynamic again.

What is your favorite feature of the project?

Josh - Our purpose. Why we are building this building is most important which is to deliver a world-class facility that provides efficiency and collaboration to enhance the security of DFW customers and maximize their experience. Oh and the curtain wall is pretty cool too. It's the first Design-Build project for DFW Airport in over ten years. It's bringing everyone involved with the airport's safety under one roof.

Is there something most don't know about the project that you would like to share?

Lyndsie – If you get arrested at the airport you will get a special tour of this facility's detention area. Sorry, no windows in this section.



Job Name: Post Oak Tower
Location: Houston, TX
Contractor: Ludlow & Associates
Architect: Gensler



Job Name: UHV STEM Building
Location: Houston, TX
Contractor: BE&K
Architect: SmithGroup



Recently
Awarded
Projects!!

Job Name: HCA McKinney
Location: McKinney, TX
Contractor: JE Dunn
Architect: Devenney Group



DG PEOPLE

PROMOTIONS

Uriel Garcia Shop Foreman - Dallas

NEW HIRES

Stefnie Hallmark	Administrative Assistant - Austin	Rickie Vasquez	Fabrication - Dallas
Jeffery Schramm	Glazier - Dallas	Julian Ercanbrack	Shipping/Receiving - Houston
Norman Bass	Fabrication - Dallas	Pete Lopez	General Foreman - Dallas
Hector Garcia	Glazier - Dallas	Dianel Rodriguez	Glazier - Dallas
Onofre Ortiz	Glazier - Dallas	Christopher Gibeau	Fabrication - Houston
William Lloyd	Glazier - Dallas	Antonio Olmos	Glazier - Dallas
Ulises Jijon	Glazier - Dallas	Agustin Gutierrez	Glazier - Dallas
Daniel Farias	Fabrication - Dallas	Cesar Uriostegui	Fabrication - Dallas

JULY

Fernando Castaneda	10 years	Ismael Deleon	2 years
Mary Domite	7 years	Dale Peavy	1 year
Fabian Garcia	4 years	Yusmay Corzo Suarez	1 year
Moises Solis	3 years	Colton Arms	1 year
Sandra Shepard	3 years	Brian Bordosky	1 year
Luis Montoya	2 years		

SEPTEMBER

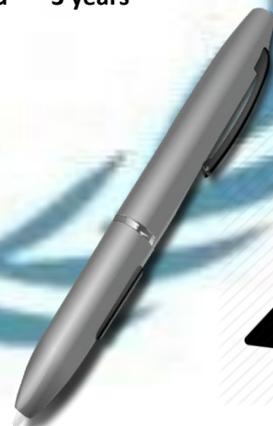
Jason Golden	24 years	Jimmy Marburger	3 years
Donald Hermis	8 years	Kevin Carey	2 years
Andres Gomez	5 years	Dylan Turner	2 years
Christian Hermosillo	4 years	Jose Gomez	1 year
Sean McGee	4 years	Joel Esparza	1 year
Dennis Arroyo	4 years	Yoseny Martinez	1 year
Brian Brown	3 years		

ANNIVERSARIES



AUGUST

Joey Hermis	28 years	Jesus Gamez	3 years
Kyle Colton	13 years	Hiram Guerrero	1 year
Moises Gomez	4 years	Coleton Dempsey	1 year
Jair Torres	4 years	Mark Marino	1 year
Bryan Brumfield	3 years		



BIRTHDAYS

OCTOBER

Marvin Carlton	1	Edwin Oviedo	18
Eduardo Ayala Jr	7	Coleton Dempsey	20
Jose Alvarez	11	Israel Andrade-Wade	20
Louis Hermis	12	Stephanie Zapata	21
Jose Lopez	12	Jesus Jasso	27
Jesus Villalobos	18	Candelario Ramirez Jr	28
Sergio Flores	18	Richard Veracruz	30



NOVEMBER

Heath Jackson	11	Jair Torres	22
Stefnie Hallmark	13	Moises Solis	24
Martin Espinosa	14	Andres Gomez	28
Uriel Garcia	16	Juan Davila	29

DECEMBER

Pedro Martinez	2	Chuck Cieslewicz	12
Pete Lopez	3	Dylan Turner	21
Joel Jasso	5	Alexis Nava	22
Mario Zambrano	6	Christian Hermosillo	28
Joel Esparza	7	Uvaldo Garcia	29



f a m i l y

MATTERS



Terri Bermudes and daughters
Alexus and Bree



Jimmy Marburger &
Family



Roger Cantrell and family



Cesar Uriostegui and family

*Felicidades Henry
Elda*



Jorge Ambriz's daughter,
Zahra



Mike Hughes and wife, Janet

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MATTERS



Dallas Team



Norman Bass and grandson, Odin



Charles Sances & girlfriend, Sandy



Rick Cieslewicz



Uriel Garcia and family



Bob Berry and grandchildren

In The NEWS



CREATE A PEOPLE FIRST CULTURE WHERE WE LOVE WHAT WE DO AND EXECUTE AT THE HIGHEST LEVEL.

- [Collin College Technical Campus Breaks Ground](#)
- [HCA McKinney Breaks Ground](#)
- [Springwoods Village \(City Place 1 and City Place 2\)](#)
- [Texas A&M topping off first building at RELLIS Academic Complex](#)

UPCOMING EVENTS



- TEXO Tailgate and KIDSBUILD – 11/17
- Thanksgiving Holiday – 11-22 – 11/23
- TEXO Holiday Gala – 12/6
- DG Dallas Holiday Party – 12/14
- DG Houston Holiday Party – TBD

“WE ARE BUILDING A LASTING COMPANY BY CONSTANTLY REINVESTING IN OUR PEOPLE, PRODUCTS, AND PROCESS.” – RICK CIESLEWICZ

CONTACT US



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