



**DYNAMIC  
GLASS**

**NEWSLETTER**  
**WINTER 2019**

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## CONTENTS INSIDE THIS ISSUE



03

### MESSAGE FROM OUR EVP

---

Kevin addresses 2019 goal setting.

07

### RING THE BELL

---

A showcase of our recently awarded projects

04

### LET'S TALK SAFETY

---

Sean McGee breaks down  
EMR ratings

08

### DG PEOPLE

---

Connect with your DG family.

05

### PROJECT SPOTLIGHT

---

Q & A with the Senior Project Manager of  
HCA Plano

12

### IN THE NEWS

---

Recent news and calendar of  
events

# Message from the EVP

2018 was an exciting year for Dynamic Glass! We expanded into the Austin market strengthening our foothold in Texas. Our Preconstruction teams had a remarkable year of sales securing work that will keep us busy through 2020. We successfully completed several key projects which enhanced our reputation of being a quality contractor that executes at the highest level.

The most exciting part for me is seeing the team we have in place. There are so many talented people in all three offices that bleed our Core Values of People, Passion and Execution. The experience level throughout the organization is phenomenal. There is collaboration between divisions and offices like I've never seen before. We have rallied alongside each other struggling through personal issues embracing the fact that we are one big family. With all the work we have upcoming it will be fun to add team members that align with our Vision and Core Values!

As we step into 2019, it's crucially important for us take some time to plan and reflect. Where did you win? Where did you lose? What can you do to make yourself and those around you better? We each need to take time to reflect on what's important and planning out your year should be at the top of the list.

For starters, let's throw out the word "resolution." Resolutions tend to lose steam by spring time after that New Year's ambition and energy has worn off. Focus on goals that can become permanent improvements to your life. Consider all aspects of life when setting goals. Spiritual, mental, physical, family and professional are all categories to explore and assign goals to. If you're needing some help developing goals, try using the S.M.A.R.T. acronym. Is it **S**pecific, **M**otivating, **A**ttainable, **R**elevant, **T**rackable?

Accountability is a key ingredient to achieve your goals. Share your goals with your family and colleagues so they know what you're aiming toward. They can check in and help you get past hurdles. Accountability helps us push past those times where it gets tough or we don't feel like putting in the effort on a given day. Also, be an accountability partner for those that share their goals with you. Figure out ways to help them achieve their goals.

Don't forget to celebrate progress and achievement! Share your victories with the same people that are holding you accountable. They will be just as excited to celebrate your achievement. Make this journey fun despite the hard work it will take to get there.

2019 is going to be an amazing year of growth and accomplishment. I look forward to hearing the goals you plan on smashing individually and collectively. Let's walk the talk this year and separate ourselves from the pack!



*Kevin Carey*  
**Executive Vice President**

# LET'S TALK SAFETY



I hope everyone had a great holiday break and is ready for what promises to be a very exciting new year for Dynamic Glass. In 2019 we will start several of the largest jobs Dynamic Glass has been a part of and we will also start several projects with new customers that we've been pursuing for a long time. Larger projects and new customers means new jobsite regulations that will be outside of our norm. While this will take some getting used to, the new requirements will only make us stronger and safer. As we continue to grow as a Company, we must keep our focus on safety. It only takes one moment where someone loses focus for a disaster to happen.

Looking back, we had another successful year in terms of safety in 2018. I'm very pleased to report that we have dropped our current EMR rating from .70 to .64. I believe this is the lowest number we have ever reported and a huge deal in our industry. The EMR number is based the number of safety incidents over the hours worked with an EMR of 1.00 being average. An EMR rating of .64 effectively says we are 36% safer than average. I am very happy with the hard work and dedication our team has achieved this past year and I can't wait to see what everyone achieves this coming year.

- Sean McGee  
Safety Manager

# PROJECT SPOTLIGHT

## HCA Plano

In this issue of Project Spotlight, we have highlighted HCA Plano with JE Dunn. This project is unique with Dynamic setting pre-glazed frames in Baker Triangle's shop and then Baker setting prefabricated panels on the jobsite. You can see the benefit of this strategy in the two photos below.

December 10, 2018



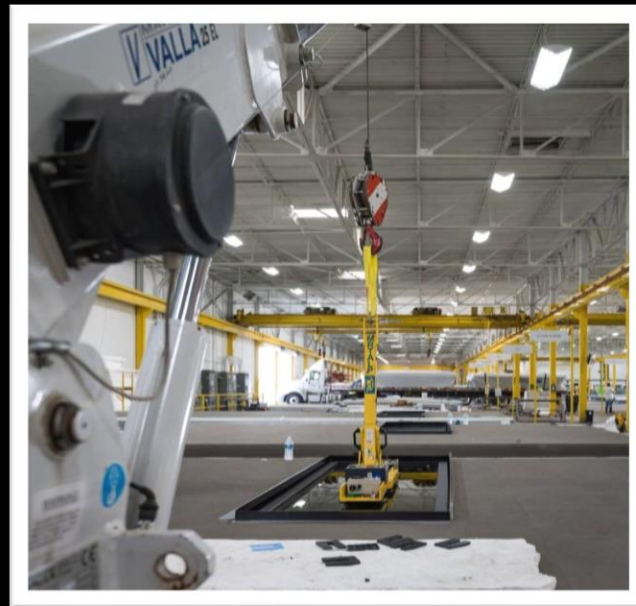
January 10, 2019



We sat down with Chase Wood, Senior Project Manager, to hear his perspective on the project.

### **What did you find most challenging about executing this project?**

For me, coordinating and scheduling the installation of our units in Baker Prefab's shop was the most challenging portion of the project. Following Baker's panel sequence meant we had to be on the ball with our installation crew's availability.



**What did you like most about being a part of the project?**

On the same hand, the collaboration of working directly with another trade like Baker for the majority of our installation is my favorite part of the project so far. It has been a fun challenge that has required us to be more efficient with our deliveries and installation crews.

**What takeaways do you have from this project to apply to future large projects?**

The intensity at which we are able to drive the project through the design phase with our trade partner, Baker Prefab, was something that I hope to carry over to future projects.

**Can you name an example of the DG team working together to succeed?**

With the highly variable schedule that the project required the shop, field, and office teams had to constantly work together to coordinate the completion of project milestones. Specifically, there was a time when an adjacent metal panel detail needed to be revised to work with our unit installation. The whole team worked together to brainstorm and present a viable alternative to the design team that was ultimately accepted and implemented into the project.

**What is your favorite feature of the project?**

If I haven't already expressed it enough, the prefabrication panels that we installed our units into is my favorite feature of the project. The controlled nature of the installation environment has been highly conducive to efficient, quality work. Watching an entire elevation of the building get installed in the field in a matter of days was really awesome. See for yourself!

**Is there something most don't know about the project that you would like to share?**

With approximately 75% of our glazing being installed in Baker's shop we were able to glaze the prefab portion of the project with only three guys utilizing the shop overhead crane. Glazing and sealant work happened with the prefabricated panels laid out flat. These units were then shipped to the jobsite and welded in place by Baker's team. Installation in the field went fast.

**Feel Free to add anything else you'd like.**

I hope that we are able to continue riding the prefabricated exterior train because the process is streamlined and efficient. Bring on some more HCA projects!

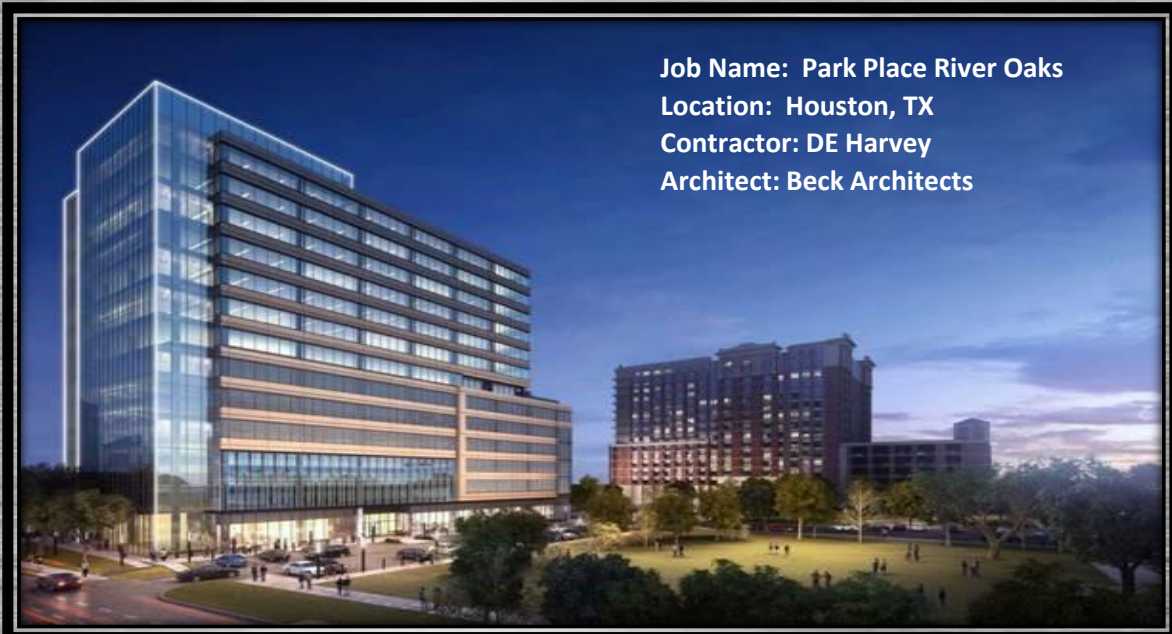
**Job Name: Block 42**  
**Location: Houston, TX**  
**Contractor: D.E. Harvey**  
**Architect: House + Partners**



# Recently Awarded Projects!!



**Job Name: Hidalgo County Courthouse**  
**Location: Edinburg, TX**  
**Contractor: Morganti**  
**Architect: HDR Architecture**



**Job Name: Park Place River Oaks**  
**Location: Houston, TX**  
**Contractor: DE Harvey**  
**Architect: Beck Architects**

# DG PEOPLE

## NEW HIRES

Nathan Vargas	Glazier – Dallas	Ruben Rivas	Fabrication – Houston
Juan Flores	Senior Project Manager– Houston	Richard Salinas	Glazier – Dallas
Albert Ayala	Superintendent – Dallas	Fabien Parra	Fabrication – Houston
Marco Uribe	Fabrication – Houston	David Crum	Fabrication – Houston
Edgar Cardenas	Glazier – Dallas	Jose Cuevas	Glazier – Houston
Juan Perez	Glazier – Dallas	Jacob Cruz	Glazier – Houston
Brandon Glover	Fabrication – Dallas	David Zamora	Glazier – Houston
Fernando Lopez	Operations – Houston	Jesus Gonzalez	Glazier – Dallas
Pedro Lopez	Glazier – Dallas	Jose Martinez	Glazier – Dallas
Andres Juarez	Glazier – Dallas	Faustino Perez	Glazier – Dallas
Jose Diaz	Glazier – Dallas	Bacilio Soriano	Glazier – Dallas
Daniel Garcia	Assistant Project Manager – Metal Panels		

## OCTOBER

Jose Saavedra	10 years
Joaquin Lara	8 years
O'Daniel Brooks II	4 years
Uvaldo Garcia	2 years
Terri Bermudes	2 years
Joel Munoz	2 years

## ANNIVERSARIES

Zachary Pietrowski	2 years
Gonzalo Contreras	2 years
Micah Proulx	2 years
Roger Cantrell	1 year
Gerardo Hermosillo	1 year
Edward Longard	1 year



## NOVEMBER

Mark Pfeffer	11 years	Daniel Cruz	3 years
Edwin Oviedo	7 years	Candelario Ramirez Jr.	2 years
Richard Veracruz	3 years	Alberto Solis-Jimenez	2 years
Matthew Grace	3 years	Uriel Garcia	1 year

## DECEMBER



Lawrence Madojemu	4 years
Richard German Jr.	4 years



# BIRTHDAYS

## JANUARY

Cesar Reta	6	Curtis Murphy	14
Jose Saavedra	7	Juan Doroteo	14
Jesus Gamez	10	Terri Bermudes	16
Gonzalo Gontreras	10	Edgar Santillan	16
Stephanie Clausell	12	Jose Reyes	20
Guadalupe Amaro	12	Sean McGee	21
Eddy Parra Pino	13	Gary Hix	22
		Sergio Robles	26



## FEBRUARY

Yusmay Corzo Suarez	1	Norman Bass	10
Moises Gomez	2	Faustino Perez	15
Nathan Vargas	2	Jared Kerr	16
Eugene Hermis Jr	3	Aaron Keene	16
Candelario Cisnweros	4	Jimmy Marburger	17
Francisco Gonzalez Jr	7	Bianca Golden	17
Juan Perez	9	Garrett Price	20
Oscar Diaz	10	Albert Solis-Jimenez	25

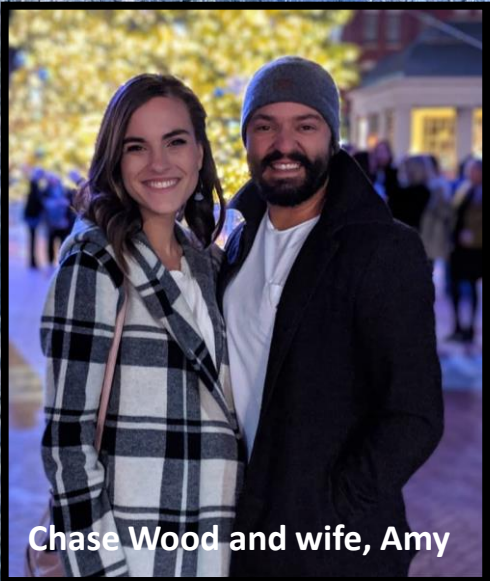
## MARCH

Daniel Cruz	2	Shannon McClure	15
Omar Reyna	2	Hiram Guerrero	15
Rick Cieslewicz	4	Jose Martinez	17
Fabian Garcia	4	Michael Hughes	18
Gerardo Hermsillo	7	Mark Pfeffer	19
Eduardo Ramos	8	Joe Gutierrez	20
Jose Gomez	8	Bob Berry	21
Joel Munoz	9	Jose Torres	25
Joshua Helm	12	Daniel Farias	27
Sergio Castaneda	14	William Lloyd	31
Mark Marino	14		



f a m i l y

MATTERS



Chase Wood and wife, Amy



Mark Marino



Sean McGee



Scott Coulter and wife, Valerie



Dallas team at the Christmas Party



Coleton Dempsey, Marvin Carlton, Chuck Slewicz



Roger Cantrell and family

f a m i l y

MATTERS



Houston team at Christmas party



Dylan Turner, Edward Longard, Scott Cooper, Chase Wood and Kevin Carey at the TEXO 2018 Gala Awards



Pete Lopez and daughter, Catalina Reyna



Kevin Carey and family



Gerardo Hermosillo and wife



Dallas team at the Christmas Party



Edward Longard and family



CREATE A PEOPLE FIRST CULTURE WHERE WE  
LOVE WHAT WE DO AND EXECUTE AT THE  
HIGHEST LEVEL.

- [New tower planned in mixed-use development near River Oaks](#)
- [Groundbreaking for New Hidalgo County Courthouse set for Fall](#)
- [ABS opens New World Headquarters](#)
- [Dynamic Glass makes an appearance in Construction News](#)



- 1/24 – TEXO Economic Forum
- 2/25 – TEXO/ASC Student Competition
- 4/26-4/27 – TEXO Bass Tournament
- April (TBD) – DG Family Picnic

“WE ARE BUILDING A LASTING COMPANY BY CONSTANTLY REINVESTING IN OUR PEOPLE, PRODUCTS,  
AND PROCESS.” – RICK CIESLEWICZ

**CONTACT US**



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## AUSTIN



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